



CONCIERGERIE

CABASSOL

*Your property deserves more
than ordinary management.*

Visibility, profitability, peace of mind — we manage, you enjoy.

Aix-en-Provence · Provence · French Riviera



OUR PHILOSOPHY

Premium concierge & rental management for exceptional properties

Conciergerie Cabassol was founded on a simple conviction: an exceptional property deserves exceptional management.

Based in Aix-en-Provence, our concierge service supports owners of high-end properties across the south of France — from Provence to the French Riviera.

We select a limited number of properties to dedicate the attention each one deserves. Every owner benefits from a single point of contact who knows both the property and its owner.

With expertise rooted in luxury hospitality and fine dining, we bring to every rental the level of service and attention to detail that your guests expect — and that your asset deserves.

OUR TERRITORY

Aix-en-Provence · Luberon · Alpilles · Saint-Tropez · Cannes · Antibes · Nice

20 %

Single all-inclusive
commission

x2 to x3

Profitability vs.
long-term rental

7/7

Local assistance
& field responsiveness

90 %

Of global guest
traffic covered

★★★★★ **Rated 5 stars on Google**

ALL-INCLUSIVE FORMULA — 20 %

One commission. Every service included. Zero hidden fees.

Marketing & Management

- Professional photo shoot & retouching (complimentary)
- Listing creation & optimization, translation in 10+ languages
- Multi-platform distribution (Airbnb, Booking, Abritel, Vrbo, luxury sites)
- Dynamic pricing: real-time market analysis
- Calendar & dedicated owner dashboard
- Financial management: payments, invoices, reports
- Rigorous guest screening
- Online reputation: personalized responses, positive review generation

Concierge & Property Care

- Personalized check-in / check-out, bilingual welcome
- Regular furniture & equipment inventory
- Professional cleaning & laundry after every stay
- Contractor management (cleaning, maintenance)
- Mobile app for service provider tracking
- 24/7 emergency repairs (plumber, electrician, locksmith...)
- Guest dispute & damage management
- Replacement of damaged items (via deposit or insurance)

Administrative Support

- Contract management (house rules, lease)
- Guest registration
- Regulatory compliance (city registration, registration number)
- Safety standards advice (pool alarm, detectors...)

Guest Services

- Personalized recommendations (restaurants, beaches, activities)
- Custom multilingual welcome booklet
- Practical services & tourist activity offerings

You keep 80% of your gross rental income — cleaning, photos, inventory: everything is included.

For property owners

- Pool and spa maintenance
- Garden and outdoor area upkeep
- Drone video production
- Dedicated property website creation
- Restocking & welcome kits

For guests

- Private chef & meal delivery
- Yacht charter & nautical experiences
- VIP access to local events
- Premium car rental & driving experiences
- Chauffeur service & airport transfers
- Luggage storage

Why entrust your property to Cabassol

◆ Truly all-inclusive formula

Cleaning, photos, inventory, laundry: everything is in the 20%. Zero extras.

◆ Optimized profitability

Dynamic pricing, multi-platform distribution, maximum occupancy rate.

◆ Hospitality expertise

Know-how from luxury hotels and fine dining, applied to every stay.

◆ Rigorous guest screening

ID verification, review checks: your property's safety comes first.

◆ A single point of contact

Someone who knows your property, your preferences and your expectations.

◆ Deep local roots

Proven network of service providers, authentic recommendations, field responsiveness.

◆ 5 stars on Google

A quality of service recognized by our property owners and their guests.



SHORT-TERM RENTAL, A PROFITABLE CHOICE

- ◆ **Unmatched profitability** 2 to 3 times more than a long-term lease.
- ◆ **Guaranteed payment** Payment is collected at booking.
- ◆ **Total flexibility** Adjust prices, block dates, stay in your property anytime.
- ◆ **Property protection** Deposit or insurance included. Systematic inventory.
- ◆ **Asset appreciation** A well-maintained property holds its value better.

Let's talk about your project.

Free rental income estimate — no commitment.

conciergeriecabassol.fr

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